

Todd A. Lensman, JD, CPA, MT, LL.M.

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Canton, Ohio 44718

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Current Positions

President & CEO, FOFM, Inc. (1998 – Present)
Managing Partner, Lensman Law, Ltd. (1998 – Present)
Private Investment (1998 – Present)
Board Member of Several Private Companies
Adjunct Faculty, Walsh University

Private Investment and Operating Companies Sectors (Active)

Private Investment and Venture Capital
Legal and Business Advisory
Investment Management
Family Offices Administration
Transportation and Logistics
Heavy Equipment Service and Repair
Real Estate Development
Power Generation and Power Transfer
Industrial Product Distribution
Energy and Oil and Gas Development
Technology and Educational Services

Education and Certifying Examinations

B.S.B.A., University of Akron, 1987
Juris Doctor, University of Akron, 1992
MS Taxation, University of Akron, 1992
LL.M. Taxation, Case Western Reserve University, 1999
NASD Series 65, 2001
NASD Series 7, 2006
NASD Series 24, 2006
NASD Series 63, 2006

Admissions

Certified Public Accountant, 1990
Ohio Bar, 1992
Florida Bar, 2007
U.S. District Court, Northern District of Ohio, 1993
Sixth Circuit Court of Appeals, 1994
U.S. Tax Court, 1994

Professional Organizations

Ohio State Bar Association
American Bar Association
Stark County Bar Association
Ohio Society of Certified Public Accountants
Florida Bar Association

Publications, Teaching and Speaking (Selected)

Skilled Technical Workforce Program Courses Instruction (2019-2023): Developing and Managing a Data Analytics System; Introduction to Data Analytics; Data Analytics Basics; Data Analytics Project Implementation; Data Silos; Introduction to Data Analytics, Metrics, and Key Performance Indicators; Managing Projects with MS365; How to Apply IoT and Data Principles; Excel for Business

Business Negotiations Course, Walsh University, 2020

Electronic Spreadsheet Applications Course, Walsh University, 2019

“The Changing Energy Landscape”, The Sixth Annual Cleveland Economic Summit, June 2014

“Estate Planning and Charitable Giving”, Estate Planning, Probate, and Charitable Giving Seminar, June 2001

“Managing the Design of Ohio CPA Covenants Not-To-Compete”, with William J. Cenker, *The Ohio CPA Journal*, February 1997, 34-38

“Using Donor Advised Funds for Post-Mortem Charitable Giving”, with David J. Simmons, *Journal of Taxation of Exempt Organizations*, Nov./Dec. 1995, Vol. 7/No. 3, 120-125

“Why Snowbirds Permanently Migrate South – Is It Worth It?”, *Probate Law Journal of Ohio*, May/June 1995, Vol. 5/Issue 5, 61-67

“Buy-Sell Agreements (Chapter 14, Section 2703 and Administration of Agreements Upon Death)”, The Marvin R. Pliskin Advanced Probate & Estate Planning Seminar, September 1997

“The Structure of Limited Liability Companies”, The New Limited Liability Company Act-Structuring Your Business for the 90’s Seminar, June 1994

“Valuation, Transfer Tax and Estate Planning with Family Limited Partnerships and Limited Liability Companies” Seminar, July 1998

“Transfer of Assets to a Living Trust”, The Marvin R. Pliskin Advanced Probate & Estate Planning Seminar

“Discounts for Family Limited Partnerships, Limited Liability Companies, and Other Entities and Current IRS Response”, The Marvin R. Pliskin Advanced Probate & Estate Planning Seminar, 1998

“Wealth Enhancements with Charitable Trusts”, Estate Planning Strategies ’96 Seminar, January 1996